

Research Report Singapore.

Tourism goals: summary

Market size & growth: In 2019, the Singaporean market recorded 0.171 million overnights¹⁾ in Switzerland and 0.216 million overnights in 2022. With a market share of 0.43%, Singapore was the 24th highest ranked source market (out of a total of 33 ST markets) in 2019. The growth rate for overnights was 24.3% between 2015 and 2019. Between 2019 and 2022, the development was 26.5%. The corresponding growth ranking was 8 and 1 respectively.

Economic value: Singapore ranks 3rd with a daily expenditure value of CHF 330 (TMS 2017) and ranks 4th with a 59.4% share of *****/***** nights in 2019.

First time visitors & length of stay: With a 61.9% figure for first-time visitors, Singapore ranks 8th (TMS 2017). With a length of stay of 2.05 overnights it ranks 22nd.

Balance: In 2019, the 50 largest Swiss destinations accounted for 86.5% of overnights from Singapore, while the percentage split amongst the small²⁾ and very small³⁾ destinations was 9.5% (=rank 33) and 4.0% (=rank 27) respectively. Finally, the percentage split of the low season months "March-May" and "September-November" was 22.8% (=rank 21) and 23.4% (=rank 8), respectively.

nights in hotels, unless otherwise stated ²⁾ 51st -200th largest destinations ³⁾ 201st largest destination and smaller

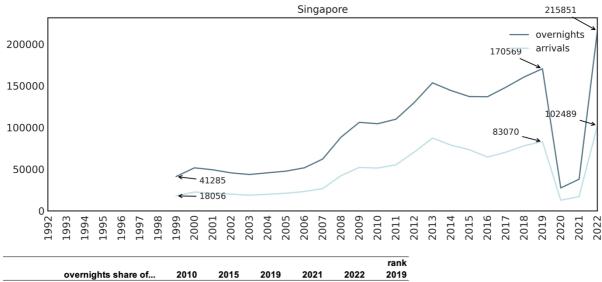
| | | value | rank |
|-------------------------|---|-----------------|----------|
| 1. market size & growth | 2019 | 0.171 M. | 24 |
| _ | 2022 | 0.216 M. | 15 |
| | 2015-19 | 24.3% | 8 |
| | 2019-22 | 26.5% | 1 |
| 2. economic value | daily expenditures 2017 (TMS) | 330 | 3 |
| | share ****/*****-nights 2019 | 59.4% | 4 |
| 3. first time visitors | share 2017 (TMS) | 61.9% | 8 |
| 4. length of stay | 2019 | 2.05 | 22 |
| 5. balance | share off-season "March-May" of total year 2019 | 22.8% | 21 |
| | share off-season "Sept-Nov" of total year 2019 | 23.4% | 8 |
| | share small destinations (51st -200th largest) 2019 | 9.5% | 33 |
| | share very small destinations (201st+) 2019 | 4.0% | 27 |
| | Source: FSO/hotel statistics | unloss othorwin | o stated |

Source: FSO/hotel statistics, unless otherwise stated

Regions and destinations with a high market affinity: In 2019, guests from Singapore typically preferred the regions of: Zürich Region, Luzern / Vierwaldstättersee and Bern Region. Moreover, these guests were most overrepresented in the five destinations of: Riddes, Luzern, Unterseen, Weggis and Interlaken.

Source: FSO/hotel statistics

Overnight volume & development.



| | | | | | | · |
|---------------------|------|------|------|------|------|------|
| overnights share of | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 |
| all markets | 0.3% | 0.4% | 0.4% | 0.1% | 0.6% | 24 |
| markets abroad | 0.5% | 0.7% | 0.8% | 0.4% | 1.3% | 23 |
| overseas markets | 2.0% | 1.8% | 1.8% | 2.2% | 3.5% | 12 |
| | | | | | | |

Source: FSO/hotel statistics

Other key metrics.

| | | | | | | | develo | pment | develo | pment |
|--|--------|--------|--------|--------|--------|------|---------|---------|---------|---------|
| | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| overnights in millions | 0.105 | 0.137 | 0.171 | 0.038 | 0.216 | 24 | 24.3% | 8 | 26.5% | 1 |
| length of stay (overnigths/arrivals) | 2.033 | 1.868 | 2.053 | 2.213 | 2.106 | 23 | 21.4% | 3 | 5.0% | 21 |
| density (overnights/1'000 inhabitants) | 20.538 | 24.747 | 29.944 | 6.914 | 38.210 | 8 | 21.0% | 9 | 27.6% | 1 |
| GDP per capita in USD | 47'102 | 55'551 | 65'919 | 72'148 | 75'274 | 4 | 18.7% | 10 | 14.2% | 12 |
| population in millions | 5.091 | 5.544 | 5.696 | 5.502 | 5.649 | 30 | 2.7% | 14 | -0.8% | 31 |

Source: FSO/hotel statistics | Oxford Economics: GDP & population

Guest origin.

(leisure tourists in Swiss hotels & supplementary accommodations)



| | overnight- | inhabitant- |
|-----------|------------|-------------|
| | share | share |
| Thailand | 38.7% | 18.6% |
| Singapore | 27.8% | 1.5% |
| Malaysia | a 21.8% | 8.5% |
| Indonesia | a 11.7% | 71.4% |
| | | |

source: TMS 2017 public source

Geographical distribution in Switzerland.

Total

| | | overnights in millons | | | | | ON sha | are | ON devel | opment | ON development | |
|-------|-------|-----------------------|-------|-------|-------|--|--------|------|----------|---------|----------------|---------|
| | | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| total | 0.105 | 0.137 | 0.171 | 0.038 | 0.216 | | 0.4% | 24 | 24.3% | 8 | 26.5% | 1 |

Large vs. small destinations

| | | overnights in millons | | | | | are | ON deve | opment | ON development | |
|--|-------|-----------------------|-------|-------|-------|------|------|---------|---------|----------------|---------|
| | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| large destinations (top 10) | 0.078 | 0.093 | 0.097 | 0.022 | 0.138 | 0.7% | 22 | 4.0% | 28 | 42.6% | 1 |
| mid-sized destinations (11-50) | 0.014 | 0.025 | 0.054 | 0.011 | 0.056 | 0.5% | 21 | 120.4% | 1 | 3.8% | 8 |
| small destinations (51-200) | 0.009 | 0.016 | 0.014 | 0.004 | 0.016 | 0.2% | 28 | -10.0% | 32 | 14.0% | 1 |
| very small destinations (201-smallest) | 0.003 | 0.004 | 0.006 | 0.001 | 0.006 | 0.1% | 30 | 43.8% | 4 | 1.1% | 9 |

Tourism zone

| | | overnights in millons | | | | | are | ON deve | opment | ON development | |
|--------------|-------|-----------------------|-------|-------|-------|------|------|---------|---------|----------------|---------|
| | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| big cities | 0.049 | 0.072 | 0.086 | 0.021 | 0.091 | 0.7% | 21 | 19.2% | 10 | 6.0% | 5 |
| mountain | 0.026 | 0.038 | 0.051 | 0.011 | 0.086 | 0.3% | 24 | 34.3% | 11 | 70.4% | 1 |
| rural | 0.001 | 0.002 | 0.003 | 0.000 | 0.002 | 0.1% | 31 | 33.7% | 7 | -29.2% | 21 |
| small cities | 0.028 | 0.025 | 0.031 | 0.006 | 0.037 | 0.4% | 22 | 23.4% | 6 | 16.5% | 4 |

Language zone

| | | overnights in millons | | | | | ON share | | | opment | ON development | |
|------------------------------|-------|-----------------------|-------|-------|-------|-----|----------|------|---------|---------|----------------|---------|
| | | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 20 | 19 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| French speaking area | 0.020 | 0.022 | 0.027 | 0.007 | 0.030 | 0.3 | 3% | 26 | 25.2% | 6 | 9.8% | 3 |
| German speaking area | 0.082 | 0.113 | 0.141 | 0.030 | 0.183 | 0.5 | 5% | 23 | 24.9% | 9 | 29.5% | 1 |
| Italian speaking area | 0.002 | 0.002 | 0.002 | 0.001 | 0.003 | 0.1 | % | 30 | -11.4% | 30 | 41.9% | 2 |
| Rhaeto Romanic language zone | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.0 |)% | 27 | -4.9% | 18 | 37.2% | 7 |

Tourism region

| 2010 0.030 0.019 | 2015 0.051 | 2019 0.060 | 2021 | 2022 | | 2010 | rank 2019 | 2015-19 | rank | | rank |
|-------------------------------|--|---|---|---|---|---|---|---|---|---|---|
| 0.030 | 0.051 | | | 2022 | 201 | 2010 | 2040 | 201E 10 | 204E 40 | 0040 00 | |
| | | 0.060 | | | | 2019 | 2019 | 2010-19 | 2015-19 | 2019-22 | 2019-22 |
| 0.019 | | 5.500 | 0.014 | 0.062 | | 0.9% | 18 | 16.6% | 9 | 3.7% | 5 |
| | 0.022 | 0.029 | 0.005 | 0.053 | | 0.5% | 20 | 33.0% | 14 | 80.3% | 1 |
| 0.022 | 0.021 | 0.026 | 0.003 | 0.028 | | 0.7% | 17 | 25.9% | 10 | 8.6% | 8 |
| 0.013 | 0.015 | 0.017 | 0.004 | 0.019 | | 0.5% | 25 | 14.1% | 12 | 15.0% | 3 |
| 0.004 | 0.007 | 0.014 | 0.003 | 0.024 | | 0.3% | 23 | 91.5% | 7 | 72.3% | 1 |
| 0.006 | 0.006 | 0.008 | 0.002 | 0.009 | | 0.3% | 27 | 38.0% | 8 | 22.3% | 1 |
| 0.003 | 0.005 | 0.006 | 0.002 | 0.010 | | 0.1% | 28 | 19.8% | 16 | 70.9% | 1 |
| 0.003 | 0.005 | 0.006 | 0.001 | 0.004 | | 0.3% | 26 | 7.8% | 24 | -19.8% | 16 |
| 0.001 | 0.002 | 0.002 | 0.001 | 0.002 | | 0.1% | 29 | 21.6% | 5 | -9.8% | 13 |
| 0.002 | 0.002 | 0.002 | 0.001 | 0.003 | | 0.1% | 30 | -12.2% | 29 | 38.0% | 2 |
| 0.001 | 0.001 | 0.001 | 0.000 | 0.001 | | 0.1% | 31 | 7.9% | 16 | -35.5% | 26 |
| 0.001 | 0.001 | 0.001 | 0.000 | 0.000 | | 0.1% | 32 | -21.5% | 32 | -44.8% | 21 |
| 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | | 0.0% | 31 | -1.0% | 24 | -2.4% | 4 |
| | 0.013 0.004 0.006 0.003 0.003 0.001 0.002 0.001 | 0.013 0.015 0.004 0.007 0.006 0.006 0.003 0.005 0.001 0.002 0.002 0.002 0.001 0.001 0.001 0.001 0.001 0.001 | 0.013 0.015 0.017 0.004 0.007 0.014 0.006 0.008 0.008 0.003 0.005 0.006 0.001 0.005 0.006 0.001 0.002 0.002 0.002 0.002 0.002 0.001 0.001 0.001 0.001 0.001 0.001 | 0.013 0.015 0.017 0.004 0.004 0.007 0.014 0.003 0.006 0.006 0.008 0.002 0.003 0.005 0.006 0.002 0.003 0.005 0.006 0.001 0.001 0.002 0.002 0.001 0.002 0.002 0.001 0.001 0.001 0.001 0.001 0.000 0.001 0.001 0.001 0.000 0.001 0.001 0.001 0.000 | 0.013 0.015 0.017 0.004 0.019 0.004 0.007 0.014 0.003 0.024 0.006 0.006 0.008 0.002 0.009 0.003 0.005 0.006 0.002 0.010 0.003 0.005 0.006 0.001 0.004 0.001 0.002 0.002 0.001 0.002 0.002 0.002 0.001 0.003 0.003 0.001 0.001 0.001 0.001 0.001 0.001 0.001 0.001 0.000 0.001 0.001 0.001 0.001 0.000 0.000 | 0.013 0.015 0.017 0.004 0.019 0.004 0.007 0.014 0.003 0.024 0.006 0.006 0.008 0.002 0.009 0.003 0.005 0.006 0.002 0.010 0.003 0.005 0.006 0.001 0.004 0.001 0.002 0.001 0.002 0.002 0.001 0.002 0.001 0.001 0.001 0.001 0.000 0.001 0.001 0.001 0.000 0.001 0.001 0.001 0.000 | 0.013 0.015 0.017 0.004 0.019 0.5% 0.004 0.007 0.014 0.003 0.024 0.3% 0.006 0.006 0.008 0.002 0.009 0.3% 0.003 0.005 0.006 0.002 0.010 0.1% 0.003 0.005 0.006 0.001 0.004 0.3% 0.001 0.002 0.001 0.002 0.1% 0.002 0.002 0.001 0.003 0.1% 0.001 0.001 0.001 0.001 0.001 0.1% 0.001 0.001 0.001 0.001 0.001 0.1% 0.001 0.001 0.001 0.000 0.001 0.1% | 0.013 0.015 0.017 0.004 0.019 0.5% 25 0.004 0.007 0.014 0.003 0.024 0.3% 23 0.006 0.006 0.008 0.002 0.009 0.3% 27 0.003 0.005 0.006 0.002 0.010 0.1% 28 0.003 0.005 0.006 0.001 0.004 0.3% 26 0.001 0.002 0.001 0.002 0.1% 29 0.002 0.002 0.001 0.003 0.1% 30 0.001 0.001 0.001 0.001 0.1% 31 0.001 0.001 0.001 0.000 0.001 0.1% 32 | 0.013 0.015 0.017 0.004 0.019 0.5% 25 14.1% 0.004 0.007 0.014 0.003 0.024 0.3% 23 91.5% 0.006 0.006 0.008 0.002 0.009 0.3% 27 38.0% 0.003 0.005 0.006 0.002 0.010 0.1% 28 19.8% 0.003 0.005 0.006 0.001 0.004 0.3% 26 7.8% 0.001 0.002 0.001 0.002 0.1% 29 21.6% 0.002 0.002 0.001 0.003 0.1% 30 -12.2% 0.001 0.001 0.001 0.001 0.1% 31 7.9% 0.001 0.001 0.001 0.000 0.001 0.1% 32 -21.5% | 0.013 0.015 0.017 0.004 0.019 0.5% 25 14.1% 12 0.004 0.007 0.014 0.003 0.024 0.3% 23 91.5% 7 0.006 0.006 0.008 0.002 0.009 0.3% 27 38.0% 8 0.003 0.005 0.006 0.002 0.010 0.1% 28 19.8% 16 0.001 0.005 0.006 0.001 0.004 0.3% 26 7.8% 24 0.001 0.002 0.001 0.002 0.1% 29 21.6% 5 0.002 0.002 0.001 0.003 0.1% 30 -12.2% 29 0.001 0.001 0.001 0.001 0.1% 31 7.9% 16 0.001 0.001 0.001 0.000 0.000 0.1% 32 -21.5% 32 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

Source: FSO/hotel statistics

Example: Tourists from Singapore generate the most overnight stays in Zürich Region of any Swiss region, namely 0.06 million in 2019 (the table is sorted by the total number of 2019 overnight stays, thus Zürich Region appears at the top of the list). From Zürich Region's perspective, 0.9% of their total tourism volume comes from Singapore, making this source market the 18th most important market for this region (out of 33 ST markets overall). With a 16.6% development in overnight stays between 2015 and 2019, Singapore ranks 9th. In other words, in reference to the development of overnight stays, 8 other source markets had a stronger performance and 24 had a weaker performance.

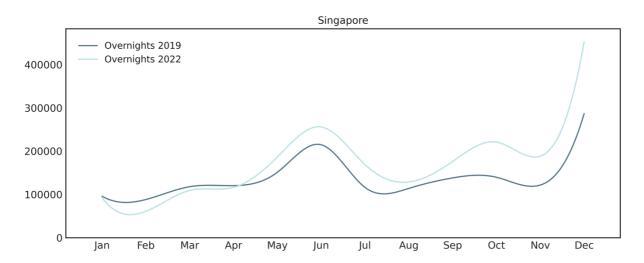
Top 50 destinations

| | overnights in millons | | | | | ON | share | ON devel | opment | ON development | |
|-----------------------|-----------------------|-------|-------|-------|-------|--------|-------|----------|---------|----------------|---------|
| | | | | | | | rank | | rank | | rank |
| overnights | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| Zürich | 0.024 | 0.041 | 0.029 | 0.008 | 0.041 | 0.8% | | -28.4% | 33 | 40.8% | 1 |
| Opfikon | 0.001 | 0.003 | 0.024 | 0.005 | 0.012 | 3.2% | | 616.6% | 1 | -49.8% | 28 |
| Luzern | 0.019 | 0.014 | 0.019 | 0.002 | 0.021 | 1.4% | | 35.4% | 7 | 11.5% | 7 |
| Genève | 0.01 | 0.011 | 0.013 | 0.003 | 0.016 | 0.6% | | 19.1% | 8 | 21.6% | 2 |
| Zermatt | 0.003 | 0.006 | 0.01 | 0.002 | 0.02 | 0.7% | | 84.8% | 8 | 93.1% | 1 |
| Interlaken | 0.013 | 0.01 | 0.01 | 0.002 | 0.021 | | | -6.4% | 28 | 125.1% | 2 |
| Grindelwald | 0.001 | 0.003 | 0.007 | 0.001 | 0.014 | 1.0% | | 96.3% | 5 | 112.4% | 2 |
| Basel | 0.003 | 0.005 | 0.005 | 0.001 | 0.004 | 0.4% | | 14.2% | 23 | -21.0% | 17 |
| Lausanne | 0.004 | 0.002 | 0.004 | 0.001 | 0.004 | 0.4% | | 72.9% | 6 | 8.3% | 2 |
| Bern | 0.001 | 0.002 | 0.004 | 0.001 | 0.005 | 0.4% | | 56.0% | 5 | 25.1% | 5 |
| Lauterbrunnen | 0.001 | 0.002 | 0.003 | 0 | 0.004 | 0.6% | | 73.3% | 6 | 40.2% | 4 |
| Weggis | 0 | 0 | 0.003 | 0 | 0 | 1.3% | | 1702.6% | 4 | -85.7% | 29 |
| St. Moritz | 0.001 | 0.001 | 0.002 | 0.001 | 0.004 | 0.3% | | 53.7% | 12 | 114.8% | 1 |
| Montreux | 0.001 | 0.001 | 0.002 | 0.001 | 0.003 | 0.4% | | 77.7% | 3 | 74.2% | 1 |
| Unterseen | 0.001 | 0.001 | 0.002 | 0 | 0.003 | 1.4% | | 32.9% | 16 | 44.5% | 16 |
| Kloten | 0.001 | 0.002 | 0.001 | 0 | 0.003 | 0.5% | | -35.4% | 19 | 117.6% | 13 |
| Le Grand-Saconnex | 0.001 | 0.001 | 0.001 | 0 | 0.001 | 0.6% | | -10.0% | 33 | -51.7% | 28 |
| Meyrin | 0.001 | 0.001 | 0.001 | 0 | 0.002 | 0.3% | | 17.1% | 5 | 27.0% | 9 |
| Lugano | 0.002 | 0.001 | 0.001 | 0 | 0.002 | 0.2% | | -20.8% | 32 | 33.9% | 4 |
| Riddes | 0 | 0 | 0.001 | 0 | 0 | 12.9% | 3 | 392.1% | 8 | -99.1% | 22 |
| Rümlang | 0.001 | 0.001 | 0.001 | 0 | 0.001 | 0.4% | 20 | 5.6% | 15 | 5.8% | 18 |
| Zug | 0.001 | 0.001 | 0.001 | 0 | 0.001 | 0.8% | 20 | -21.5% | 23 | 17.7% | 7 |
| Laax | 0 | 0.001 | 0.001 | 0 | 0.001 | 0.5% | 17 | -11.0% | 27 | -23.7% | 23 |
| Kriens | 0 | 0 | 0.001 | 0 | 0.002 | 0.8% | 20 | 174.3% | 10 | 151.7% | 5 |
| St. Gallen | 0 | 0 | 0.001 | 0 | 0.001 | 0.3% | 24 | 104.1% | 3 | -12.1% | 19 |
| Täsch | 0 | 0 | 0.001 | 0 | 0.001 | 0.8% | 18 | 130.3% | 8 | 14.1% | 16 |
| Val de Bagnes | 0 | 0 | 0.001 | 0 | 0.001 | 0.4% | 21 | 78.0% | 6 | -9.2% | 19 |
| Davos | 0 | 0.001 | 0.001 | 0 | 0.001 | 0.1% | 31 | -10.9% | 25 | 31.1% | 2 |
| Saanen | 0 | 0 | 0.001 | 0 | 0.001 | 0.2% | 25 | 25.3% | 21 | -1.4% | 7 |
| Winterthur | 0 | 0 | 0.001 | 0 | 0.001 | 0.3% | 26 | 43.9% | 6 | 0.5% | 8 |
| Wilderswil | 0 | 0 | 0.001 | 0 | 0.001 | 0.4% | 24 | 18.9% | 15 | 27.1% | 14 |
| Engelberg | 0 | 0.001 | 0.001 | 0 | 0.001 | 0.1% | 28 | -10.0% | 20 | 39.9% | 7 |
| Chur | 0 | 0 | 0.001 | 0 | 0.001 | 0.3% | 27 | 54.1% | 11 | 173.4% | 1 |
| Beatenberg | 0 | 0 | 0 | 0 | 0.001 | 0.4% | 17 | 26.1% | 13 | 23.2% | 19 |
| Ingenbohl | 0.001 | 0.001 | 0 | 0 | 0 | 0.7% | 9 | -60.3% | 31 | -9.7% | 19 |
| Matten bei Interlaken | 0 | 0 | 0 | 0 | 0 | 0.6% | 18 | 27.0% | 18 | -24.6% | 20 |
| Lancy | 0.001 | 0.001 | 0 | 0 | 0 | 0.3% | 22 | -19.9% | 23 | -3.9% | 3 |
| Freienbach | 0 | 0 | 0 | 0 | 0 | 0.7% | 12 | 205.4% | 2 | -80.1% | 27 |
| Neuchâtel | 0 | 0.001 | 0 | 0 | 0 | 0.3% | 25 | -29.9% | 31 | -37.8% | 23 |
| Stansstad | 0 | 0 | 0 | 0 | 0 | 0.3% | | 2466.7% | 6 | -92.5% | 22 |
| Vernier | 0 | 0 | 0 | 0.001 | 0 | 0.3% | | -6.5% | 22 | -47.7% | 21 |
| Schaffhausen | 0 | 0 | 0 | 0 | 0 | 0.3% | 23 | -10.8% | 21 | -32.1% | 16 |
| Bönigen | 0 | 0 | 0 | 0 | 0 | 1.2% | 10 | 1229.6% | 5 | -60.7% | 27 |
| Paradiso | 0 | 0 | 0 | 0 | 0 | 0.2% | | 28.8% | 8 | 27.3% | 5 |
| Ringgenberg (BE) | 0 | 0 | 0 | 0 | 0.001 | 1.0% | 17 | 144.9% | 10 | 104.8% | 4 |
| Thun | 0 | 0 | 0 | 0 | 0 | 0.2% | | 16.1% | 19 | -49.5% | 24 |
| Baden | 0 | 0 | 0 | 0 | 0 | 0.2% | | 3.1% | 22 | 2.2% | 6 |
| Andermatt | 0 | 0 | 0 | 0 | 0.001 | 0.2% | | -15.6% | 32 | 131.2% | 2 |
| Widnau | 0 | 0 | 0 | 0 | 0 | 1.0% | | -25.0% | 29 | -58.2% | 25 |
| Wallisellen | 0 | 0 | 0 | 0 | 0.001 | 0.3% | | 106.7% | 29 | 189.0% | 2 |
| . rumomon | | | | | | . 5.07 | | | | O/hotal c | |

Source: FSO/hotel statistics

How to read this table: see reading example on page 3.

Seasonal distribution.



Summer, winter

| | overnights in millons | | | | ON sha | are | ON deve | lopment | ON development | | |
|--------------------|-----------------------|-------|-------|-------|--------|------|---------|---------|----------------|---------|---------|
| | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| summer (May-Oct) | 0.052 | 0.070 | 0.087 | 0.012 | 0.114 | 0.4% | 24 | 24.6% | 9 | 30.1% | 2 |
| winter (Nov-April) | 0.052 | 0.067 | 0.083 | 0.026 | 0.102 | 0.5% | 23 | 24.0% | 10 | 22.8% | 1 |

Summer core, winter core, off-season

| | | overnights in millons | | | | | are | ON deve | lopment | ON development | |
|------------------------------|-------|-----------------------|-------|-------|-------|------|------|---------|---------|----------------|---------|
| | | | | | | | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| off-season I (March-May) | 0.023 | 0.029 | 0.039 | 0.003 | 0.041 | 0.4% | 24 | 36.2% | 4 | 5.8% | 2 |
| off-season II (Sept-Nov) | 0.026 | 0.035 | 0.040 | 0.011 | 0.059 | 0.5% | 22 | 15.6% | 16 | 46.6% | 3 |
| summer core months (Jun-Aug) | 0.026 | 0.036 | 0.045 | 0.006 | 0.055 | 0.3% | 24 | 24.6% | 10 | 24.4% | 2 |
| winter core months (Dez-Feb) | 0.030 | 0.038 | 0.047 | 0.018 | 0.061 | 0.5% | 18 | 23.0% | 10 | 28.8% | 1 |

Months

| | | overnights in millons | | | ON sh | ON share | | ON development | | ON development | |
|-----------|-------|-----------------------|-------|-------|-------|----------|------|----------------|---------|----------------|---------|
| | | | | | | • | rank | | rank | | rank |
| | 2010 | 2015 | 2019 | 2021 | 2022 | 2019 | 2019 | 2015-19 | 2015-19 | 2019-22 | 2019-22 |
| January | 0.006 | 0.008 | 0.010 | 0.001 | 0.009 | 0.3% | 25 | 14.6% | 12 | -3.6% | 5 |
| February | 0.005 | 800.0 | 0.009 | 0.001 | 0.006 | 0.3% | 28 | 13.9% | 13 | -30.9% | 16 |
| March | 0.009 | 0.010 | 0.012 | 0.001 | 0.011 | 0.4% | 26 | 22.2% | 8 | -7.3% | 6 |
| April | 0.005 | 0.009 | 0.012 | 0.001 | 0.012 | 0.5% | 25 | 39.2% | 7 | -3.4% | 6 |
| May | 0.009 | 0.010 | 0.015 | 0.001 | 0.019 | 0.5% | 22 | 46.9% | 4 | 23.3% | 4 |
| June | 0.013 | 0.016 | 0.021 | 0.001 | 0.026 | 0.6% | 20 | 35.0% | 7 | 19.1% | 2 |
| July | 0.009 | 0.011 | 0.012 | 0.002 | 0.017 | 0.3% | 27 | 6.6% | 24 | 45.2% | 1 |
| August | 0.005 | 0.009 | 0.011 | 0.003 | 0.013 | 0.3% | 25 | 28.0% | 11 | 13.0% | 6 |
| September | 0.008 | 0.013 | 0.014 | 0.003 | 0.018 | 0.4% | 23 | 3.2% | 27 | 27.5% | 4 |
| October | 0.009 | 0.011 | 0.014 | 0.003 | 0.022 | 0.5% | 21 | 29.9% | 12 | 58.2% | 2 |
| November | 0.009 | 0.010 | 0.012 | 0.006 | 0.019 | 0.6% | 22 | 16.8% | 9 | 54.9% | 3 |
| December | 0.019 | 0.022 | 0.029 | 0.017 | 0.045 | 1.0% | 14 | 29.3% | 13 | 58.0% | 1 |

Source: FSO/hotel statistics

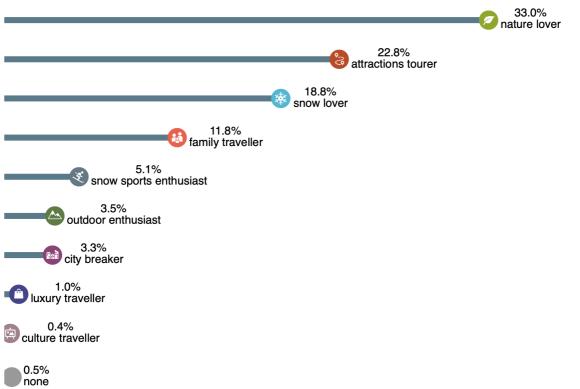
How to read these tables: see reading example on page 3.

Structural facts of leisure travelers.

(leisure tourists in Swiss hotels & supplementary accommodations)

| age | accommodation | touring | through CH border |
|-------------------|-------------------|----------------------------|-------------------|
| 16-34 years 59.4% | hotel 61.0% | no 9.2% | plane 77.1% |
| 35-54 years 34.8% | suppl. acc. 39.0% | yes with 1 CH-Dest. 4.3% | train 18.4% |
| 55+ years 5.8% | | yes with 2+ CH-Dest. 86.5% | other 4.5% |
| • | | <u> </u> | source: TMS 2017 |

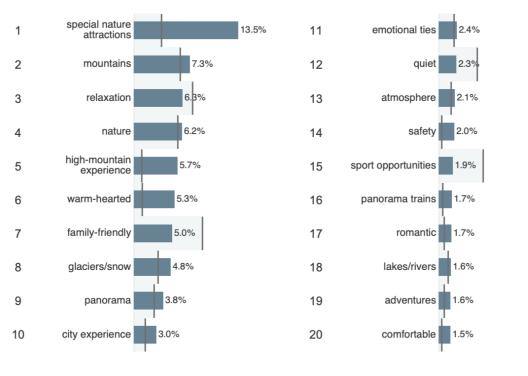
Guest segments. (leisure tourists in Swiss hotels & supplementary accommodations, single choice)



source: TMS 2017

Main travel reasons for Switzerland travelers.

(leisure tourists in Swiss hotels & supplementary accommodations, single choice)

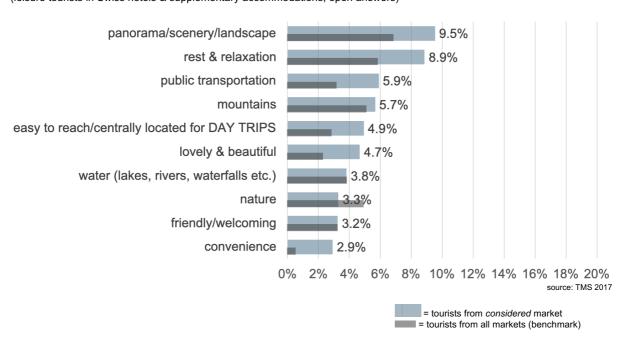


source: TMS 2017

= tourists from *considered* market = tourists from all markets (benchmark)

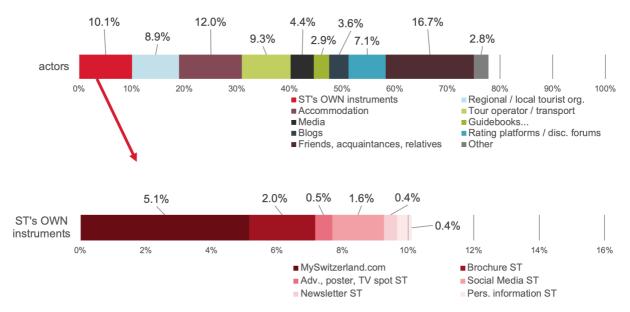
Switzerland's tourism strengths.

(leisure tourists in Swiss hotels & supplementary accommodations, open answers)



External influence of tourists in their travel decisions.

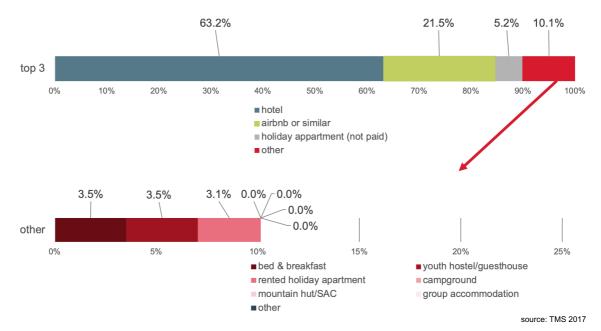
(leisure tourists in Swiss hotels & supplementary accommodations | degree of influence by sources of information)



The *total* ST influence (including ST contributions to instruments like media, tour operator...) is **26.2%.**

Type of accommodation.

(leisure tourists in Swiss hotels & supplementary accommodations)



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Further sources.

localized annual planning market forecast Tourism Monitor Switzerland 2017 Appendix: affinity, share off-season, length of stay, ****/**** ON share.

Total

| | share off season | | length of stay | | ****/***** ON share | |
|-----------------------|------------------|------|----------------|------|---------------------|------|
| | | rank | | rank | | rank |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 |
| total _{n.a.} | 46.3% | 13 | 2.053 | 22 | 59.4% | 4 |

Large vs. small destinations

| | affinity | | share off | share off season | | fstay | ****/***** ON share | |
|--|----------|--------------|-----------|------------------|-------|--------------|---------------------|--------------|
| | 2019 | rank 2019 | 2019 | rank 2019 | 2019 | rank 2019 | 2019 | rank 2019 |
| large destinations (top 10) | 1.559 | 10 | 46.8% | 17 | 2.083 | 21 | 57.9% | 7 |
| mid-sized destinations (11-50) | 1.119 | 5 | 45.3% | 11 | 1.930 | 25 | 70.8% | 2 |
| small destinations (51-200) | 0.373 | 33 | 45.3% | 20 | 2.181 | 13 | 40.7% | 11 |
| very small destinations (201-smallest) | 0.254 | 27 | 48.9% | 9 | 2.637 | 4 | 22.6% | 11 |

Tourism zone

| | affinity | | share off | share off season | | fstay | ****/***** ON share | |
|--------------|----------|------|-----------|------------------|-------|-------|---------------------|------|
| | | rank | | rank | | rank | | rank |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 |
| big cities | 1.657 | 7 | 47.9% | 26 | 2.123 | 6 | 70.0% | 2 |
| mountain | 0.693 | 22 | 41.6% | 11 | 1.963 | 27 | 46.2% | 9 |
| rural | 0.176 | 32 | 48.6% | 15 | 2.217 | 11 | 32.8% | 11 |
| small cities | 1.008 | 18 | 49.4% | 19 | 2.010 | 14 | 53.7% | 8 |

Language zone

| | affinity | | share off | share off season | | fstay | ****/***** ON share | |
|------------------------------|----------|------|-----------|------------------|-------|-------|---------------------|------|
| | | rank | | rank | | rank | | rank |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 |
| French speaking area | 0.77 | 26 | 48.2% | 16 | 2.508 | 4 | 62.9% | 3 |
| German speaking area | 1.156 | 5 | 46.0% | 12 | 1.984 | 23 | 58.9% | 4 |
| Italian speaking area | 0.206 | 31 | 41.8% | 26 | 2.003 | 14 | 47.6% | 10 |
| Rhaeto Romanic language zone | 0.029 | 26 | 5.1% | 32 | 2.108 | 16 | 0.0% | 29.5 |

Tourism region

| | affinity | | share off | season | length of stay | | ****/***** ON share | |
|-----------------------------|----------|------|-----------|--------|----------------|------|---------------------|------|
| | | rank | | rank | | rank | | rank |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 |
| Zürich Region | 2.122 | 2 | 46.9% | 27 | 1.993 | 7 | 70.7% | 2 |
| Bern Region | 1.256 | 7 | 45.6% | 8 | 1.913 | 26 | 49.4% | 5 |
| Luzern / Vierwaldstättersee | 1.535 | 8 | 48.2% | 13 | 1.781 | 25 | 54.8% | 4 |
| Genf | 1.2 | 21 | 47.4% | 27 | 2.429 | 5 | 68.3% | 3 |
| Wallis | 0.767 | 19 | 38.6% | 14 | 2.161 | 20 | 38.9% | 15 |
| Waadt | 0.597 | 30 | 53.6% | 4 | 2.442 | 10 | 66.4% | 8 |
| Graubünden | 0.252 | 24 | 27.6% | 24 | 2.346 | 24 | 40.4% | 21 |
| Basel Region | 0.753 | 26 | 55.1% | 4 | 2.989 | 3 | 61.5% | 6 |
| Ostschweiz | 0.278 | 22 | 62.2% | 2 | 2.925 | 7 | 52.3% | 5 |
| Tessin | 0.213 | 31 | 41.9% | 26 | 1.993 | 14 | 48.6% | 10 |
| Aargau und Solothurn Region | 0.186 | 31 | 40.3% | 31 | 2.713 | 6 | 15.6% | 30 |
| Jura & Drei-Seen-Land | 0.244 | 31 | 52.6% | 11 | 3.047 | 4 | 56.9% | 9 |
| Fribourg Region | 0.1 | 33 | 44.0% | 22 | 1.935 | 13 | 30.0% | 19 |

Source: FSO/hotel statistics

How to read these tables: see reading example on page 11.

Top 50 destinations

| | affinit | у | share off season | | length of | stay | ****/***** ON share | | |
|-----------------------|---------|------|------------------|------|-----------|------|---------------------|------|--|
| | | rank | | rank | | rank | | rank | |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | |
| Zürich | 1.883 | 8 | 44.8% | 29 | 2.083 | 7 | 56.4% | 10 | |
| Opfikon | 7.436 | 2 | 49.1% | 17 | 1.902 | 1 | 94.2% | 1 | |
| Luzern | 3.202 | 6 | 49.0% | 13 | 1.830 | 18 | 56.5% | 6 | |
| Genève | 1.381 | 20 | 48.1% | 27 | 2.471 | 8 | 69.7% | 3 | |
| Zermatt | 1.557 | 7 | 39.6% | 14 | 2.037 | 25 | 46.4% | 31 | |
| Interlaken | 2.83 | 8 | 49.5% | 11 | 1.774 | 25 | 57.1% | 7 | |
| Grindelwald | 2.403 | 4 | 48.2% | 6 | 1.713 | 30 | 67.1% | 1 | |
| Basel | 0.846 | 24 | 55.2% | 4 | 2.990 | 3 | 60.9% | 6 | |
| Lausanne | 0.919 | 23 | 58.8% | 3 | 2.929 | 3 | 73.4% | 6 | |
| Bern | 1.043 | 18 | 46.0% | 22 | 2.052 | 8 | 53.5% | 11 | |
| Lauterbrunnen | 1.355 | 10 | 35.9% | 13 | 2.332 | 23 | 20.3% | 20 | |
| Weggis | 2.961 | 2 | 54.4% | 9 | 1.458 | 24 | 77.5% | 1 | |
| St. Moritz | 0.64 | 25 | 35.8% | 10 | 1.801 | 27 | 46.7% | 21 | |
| Montreux | 0.939 | 15 | 45.8% | 24 | 1.755 | 27 | 63.8% | 27 | |
| Unterseen | 3.139 | 6 | 45.9% | 22 | 2.274 | 10 | 0.0% | 0 | |
| Kloten | 1.179 | 8 | 42.6% | 28 | 1.293 | 29 | 85.1% | 1 | |
| Le Grand-Saconnex | 1.332 | 19 | 46.8% | 23 | 2.689 | 2 | 71.9% | 4 | |
| Meyrin | 0.671 | 29 | 43.1% | 32 | 2.143 | 4 | 78.4% | 5 | |
| Lugano | 0.536 | 29 | 47.5% | 16 | 1.931 | 16 | 50.8% | 14 | |
| Riddes | 29.892 | 1 | 51.9% | 4 | 6.486 | 5 | 0.0% | 0 | |
| Rümlang | 0.958 | 10 | 46.1% | 21 | 1.419 | 9 | 21.4% | 27 | |
| | 1.93 | 9 | 50.9% | 21 | 4.148 | 6 | 54.7% | 22 | |
| Zug Laax | | 12 | 5.3% | 31 | 9.621 | 1 | 1.9% | 28 | |
| | 1.102 | 7 | | | | | 0.0% | | |
| Kriens | 1.847 | | 40.2% | 25 | 1.983 | 4 | | 0 | |
| St. Gallen | 0.708 | 14 | 69.9% | 3 | 2.770 | 5 | 68.3% | 3 | |
| Täsch | 1.951 | 9 | 34.3% | 21 | 1.695 | 13 | 0.0% | 0 | |
| Val de Bagnes | 0.91 | 19 | 31.7% | 15 | 3.971 | 9 | 45.6% | 9 | |
| Davos | 0.149 | 29 | 21.6% | 24 | 2.911 | 23 | 65.1% | 13 | |
| Saanen | 0.371 | 26 | 10.9% | 29 | 2.544 | 27 | 79.0% | 15 | |
| Winterthur | 0.596 | 17 | 47.4% | 21 | 3.417 | 1 | 15.6% | 26 | |
| Wilderswil | 1.008 | 13 | 41.5% | 22 | 2.079 | 12 | 0.0% | 0 | |
| Engelberg | 0.331 | 23 | 29.9% | 24 | 2.193 | 17 | 19.6% | 23 | |
| Chur | 0.605 | 20 | 42.2% | 20 | 1.297 | 27 | 25.6% | 12 | |
| Beatenberg | 0.838 | 8 | 32.0% | 26 | 2.490 | 11 | 82.6% | 5 | |
| Ingenbohl | 1.73 | 2 | 32.3% | 26 | 1.670 | 28 | 7.0% | 31 | |
| Matten bei Interlaken | 1.454 | 8 | 38.3% | 18 | 2.283 | 4 | 0.0% | 0 | |
| Lancy | 0.729 | 19 | 55.4% | 7 | 1.749 | 17 | 0.0% | 17 | |
| Freienbach | 1.553 | 4 | 57.9% | 13 | 1.588 | 26 | 98.5% | 4 | |
| Neuchâtel | 0.728 | 17 | 50.0% | 18 | 2.775 | 7 | 62.9% | 4 | |
| Stansstad | 0.739 | 19 | 56.6% | 5 | 1.791 | 24 | 97.9% | 7 | |
| Vernier | 0.693 | 25 | 43.7% | 25 | 2.288 | 8 | 72.4% | 2 | |
| Schaffhausen | 0.768 | 15 | 59.7% | 4 | 2.500 | 5 | 77.5% | 1 | |
| Bönigen | 2.744 | 4 | 60.7% | 6 | 1.442 | 29 | 96.7% | 1 | |
| Paradiso | 0.421 | 30 | 37.8% | 28 | 1.955 | 6 | 71.8% | 11 | |
| Ringgenberg (BE) | 2.292 | 8 | 36.7% | 19 | 2.350 | 6 | 0.0% | 0 | |
| Thun | 0.522 | 16 | 59.8% | 5 | 2.702 | 4 | 80.8% | 3 | |
| Baden | 0.535 | 28 | 62.2% | 5 | 3.926 | 8 | 28.8% | 30 | |
| Andermatt | 0.394 | 21 | 20.7% | 28 | 2.440 | 9 | 82.0% | 9 | |
| Widnau | 2.347 | 4 | 70.7% | 5 | 3.662 | 6 | 94.8% | 25 | |
| | - | | | _ | | - | | | |

Source: FSO/hotel statistics

Example: In 2019, for tourists from Singapore who visited Zürich, the following further characteristics were noted:
- 1.88 times higher share of overnight stays than they had in the whole of Switzerland (=rank 8 out of a total of 33 markets):
ON-share Zürich (0.81%) vs. ON-share whole Switzerland (0.43%), see tables before.

⁻ the share of low season months (March-May, Sept-Nov) was 44.8% (=rank 29).
- the length of stay (overnight stays/arrivals in the hotel) was 2.08 nights (=rank 7).
- the share of 4- and 5-star hotels out of all hotel nights was 56.4% (=rank 10).

Summer, winter

| | affini | ty | length of | stay | ****/***** ON share | | | | |
|--------------------|--------|------|-----------|------|---------------------|------|--|------|--|
| | rank | | rank | | rank ran | | | rank | |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | | | |
| summer (May-Oct) | 0.896 | 24 | 2.038 | 15 | 56.4% | 4 | | | |
| winter (Nov-April) | 1.14 | 10 | 2.070 | 22 | 62.5% | 5 | | | |

Summer core, winter core, off-season

| | affini | ty | length of | stay | ****/***** ON share | |
|------------------------------|--------|------|-----------|------|---------------------|------|
| | | rank | | rank | | rank |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 |
| off-season I (March-May) | 1 | 21 | 2.052 | 21 | 60.9% | 3 |
| off-season II (Sept-Nov) | 1.048 | 8 | 1.983 | 22 | 61.4% | 2 |
| summer core months (Jun-Aug) | 0.802 | 28 | 2.066 | 15 | 53.6% | 6 |
| winter core months (Dez-Feb) | 1.241 | 3 | 2.105 | 23 | 61.9% | 5 |

Months

| | affini | ty | length of | stay | ****/***** ON share | | |
|-----------|--------|------|-----------|------|---------------------|------|--|
| | | rank | | rank | | rank | |
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | |
| January | 0.784 | 20 | 2.312 | 20 | 65.6% | 3 | |
| February | 0.658 | 24 | 2.357 | 19 | 62.7% | 6 | |
| March | 0.816 | 22 | 2.137 | 24 | 60.3% | 5 | |
| April | 1.044 | 16 | 1.998 | 20 | 65.2% | 3 | |
| May | 1.167 | 11 | 2.034 | 13 | 57.9% | 3 | |
| June | 1.312 | 5 | 2.039 | 15 | 51.2% | 8 | |
| July | 0.591 | 31 | 2.162 | 12 | 57.3% | 3 | |
| August | 0.587 | 29 | 2.026 | 18 | 54.6% | 5 | |
| September | 0.866 | 23 | 1.963 | 23 | 58.9% | 2 | |
| October | 1.059 | 7 | 2.030 | 18 | 61.1% | 2 | |
| November | 1.354 | 4 | 1.953 | 17 | 64.5% | 3 | |
| December | 2.332 | 2 | 1.981 | 25 | 60.3% | 6 | |

Source: FSO/hotel statistics

How to read these tables: see reading example on page 11.